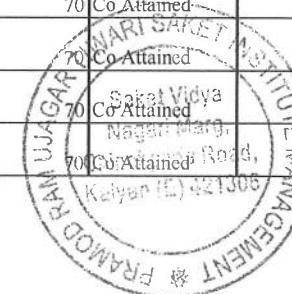



SAKET GYANPEETH
 NURTURING POTENTIAL
PRAMOD RAM UJAGAR TIWARI
SAKET INSTITUTE OF MANAGEMENT

(Un-Aided, Hindi Linguistic Minority Institution)

(Approved by AICTE New Delhi, D.T.E. (MB 3158), Govt. of Maharashtra & Affiliated to University of Mumbai)

PO- CO Attainment Sheet										
Semester- I										
Sr no.	Name of Course	CO	Target Level	Actual Attainment Level	Co Attained/ Not Attained	PO 1. Apply knowledge of Management theories and practices to solve business problems.	PO 2. Foster Analytical and critical thinking ability for data-based decision making	PO 3. Ability to develop Value based Leadership quality.	PO 4. Ability to Understand, analyse and communicate global, economic, legal, and ethical aspects of business.	PO 5. Ability to lead themselves and others in the achievement of organisational goals, contributing effectively to team environment.
1	Perspective Management	Evaluate organizational theories and behaviours associated with decision making	50	56.67	Co Attained	2	3	1	2	1
		Compare Leadership Functions	50	56.67	Co Attained	1	1	3	2	1
		Analyze Leadership Behaviour pattern	50	56.67	Co Attained	1	2	3	1	1
		Evaluate the approaches and consequences of crisis management.	50	50	Co Attained	3	2	1	2	1
		Analyze the concepts and examples related to strategic management.	50	50	Co Attained	1	2	1	2	1
		Illustrate the role of managers in building a network of relationships.	50	50	Co Attained	1	1	2	1	2
2	Financial Accounting	Apply the concepts of income statements to prepare balance sheet.	50	63.33	Co Attained	3	3	1	3	1
		Apply deferred revenue expenditure to measure capital and revenue item treatments.	50	63.33	Co Attained	3	2	1	2	1
		Describe methods of depreciation and their impact on asset valuation	50	63.33	Co Attained	3	2	1	2	1
		Illustrate the knowledge of ethical issues in accounting to differentiate between error and frauds	50	60	Co Attained	1	1	2	3	2
		Understand the concepts of inventory valuation and their effect on profit and cost of goods.	50	60	Co Attained	3	3	1	2	1
3	Business Statistics	Compare the methods of correlation and regression analysis for model building	50	66.67	Co Attained	3	3	2	3	3
		Describe Bayes' Theorem, independence of events and probability tree	50	66.67	Co Attained	3	3	1	2	2
		Illustrate the knowledge of Classical News paper boys' problem for comparison of conditional expectations.	50	70	Co Attained	3	3	2	3	3
		Infer hypothesis testing results by using T-Test, Chi square test and Z test.	50	70	Co Attained	3	3	2	3	2
4	Operations Management	Understand the basic principles of operations management for applications in product and service industry.	50	70	Co Attained	2	2	1	3	3
		Compare the Methods of EOQ, ABC and discount policy for stock and cost implications	50	70	Co Attained	3	3	1	1	1
		Select QC and SQC technique to identify process improvement due to sources of variation	50	70	Co Attained	3	3	1	2	1
		Describe the facility layout for equipment, machines and workflow placements.	50	70	Co Attained	2	2	1	2	3

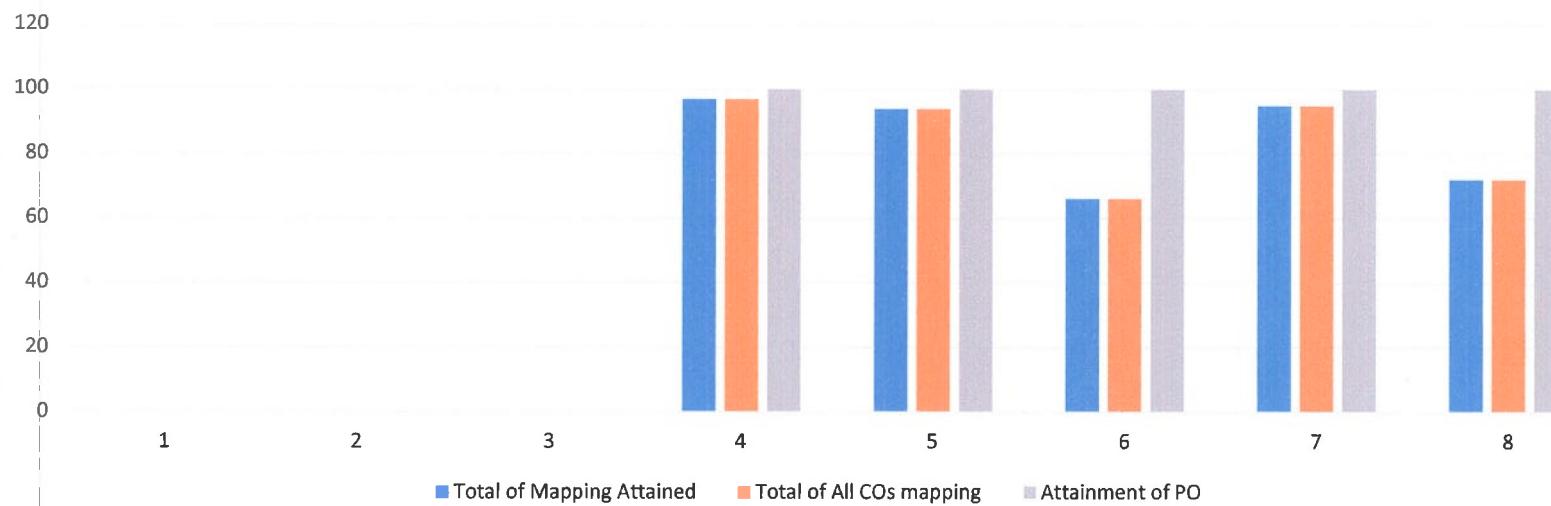


		Illustrate the knowledge of sequencing techniques in studying optimal ordering of jobs.	50		Co Attained	1	2	3	2	3	
5	Managerial Economics	Illustrate the knowledge of types of demand and its factor affecting linear demand curve.	60	63.33	Co Attained	3	3	1	3	2	
		Compare the pricing practices affecting pricing decisions.	60	63.33	Co Attained	3	3	1	3	2	
		Describe the concept of supply, factors affecting supply and the law of supply for supply demand analysis.	60	63.33	Co Attained	3	3	1	3	2	
		Illustrate the production function through isoquant and isocost analysis to get a holistic production economy.	60	60	Co Attained	3	3	1	2	1	
		Classify the types of markets and its application in various businesses.	60	60	Co Attained	3	3	2	2	2	
6	Negotiations and Selling Skills	Explain the concepts and importance of Negotiations & Selling for all functions of Management	50	70	Co Attained	3	3	3	2	2	
		Introduce the basic elements of the selling	50	70	Co Attained	1	1	2	3	2	
		Understanding the models used for effective selling and negotiations	50	70	Co Attained	2	2	1	2	1	
		Understanding the basic qualities, traits and skills needed to imbibe to be an effective management professional	50	60	Co Attained	2	3	3	3	2	
		Apply concepts of Negotiation and Selling skills	50	60	Co Attained	1	1	3	3	2	
7	Organizational Behaviour	Evaluate marketing concepts with respect to historical developments from production to sustainability.	60	100	Co Attained	3	2	2	3	3	
		Compare Marketing opportunities available in various sectors.	60	100	Co Attained	3	2	3	3	2	
		Evaluate different approaches and consequences of new product development process.	60	100	Co Attained	3	~	2	3	3	
		Analyze the concepts and examples related to advertising and sales promotion.	60	100	Co Attained	3	2	2	3	2	
		Illustrate the role of managers in building direct marketing communication tools.	60	100	Co Attained	3	2	2	3	2	
		Analyze the Case Studies related to pricing decisions and its impact on sales.	60	100	Co Attained	3	2	2	3	2	
8	Introduction to Creativity and Innovation	Illustrate the use of analogies and metaphor for problem reframing.	60	100	Co Attained	3	2	1	2	2	
		Compare the relationship between creativity, invention and innovation.	60	100	Co Attained	2	2	1	1	2	
		Describe the incremental, disruptive innovation process and its concept.	60	100	Co Attained	2	3	1	2	1	
		Illustrate the knowledge of government laws and policies in concept development.	60	100	Co Attained	3	3	1	3	1	
Total of Mapping Attained						97	94	66	95	72	
Total of All COs mapping						97	94	66	95	72	
Attainment of PO						100	100	100	100	100	

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PO CO Attainment SEMESTER-I



PRAMOD RAM UJAGAR TIWARI
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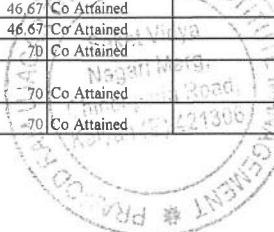
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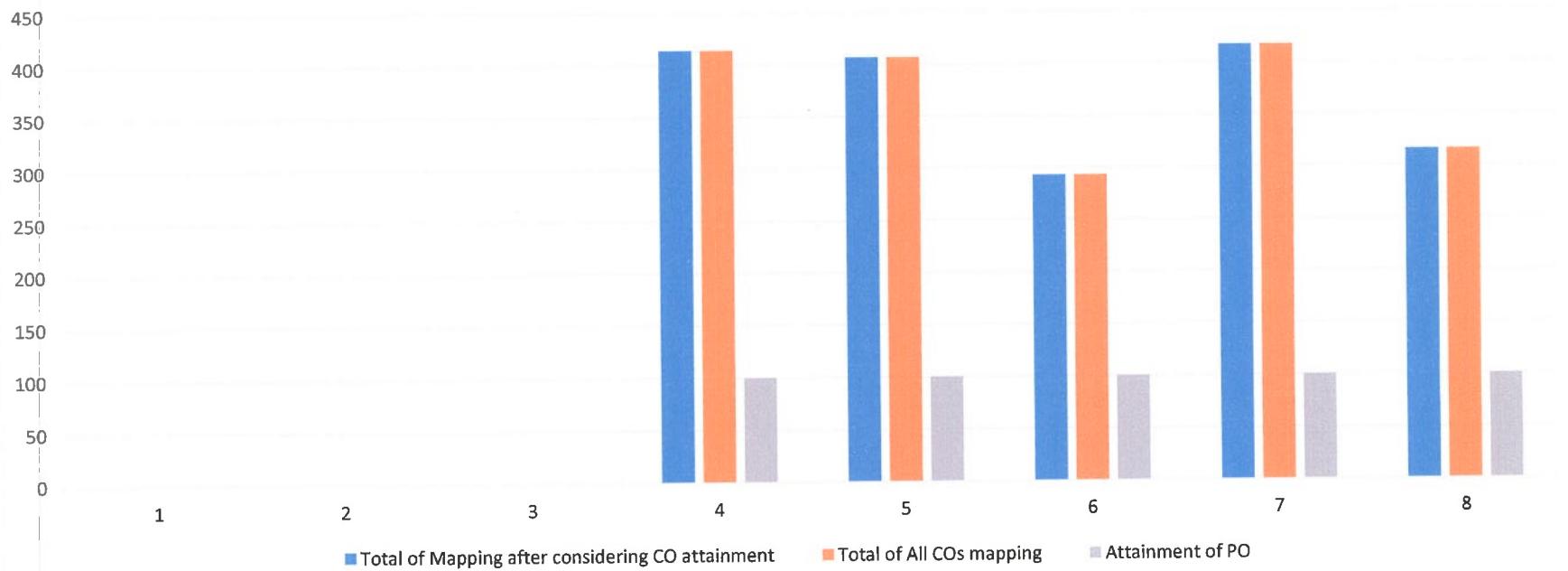
PO- CO Attainment Sheet										
MMS Semester-III										
Sr. No.	Name of Course	CO	Target Level	Actual Attainment Level	Co Attained/ Not Attained	PO 1. Apply knowledge of Management theories and practices to solve business problems.	PO 2. Foster Analytical and critical thinking ability for data-based decision making.	PO 3. Ability to develop Value based Leadership quality.	PO 4. Ability to Understand, analyse and communicate global, economic, legal, and ethical aspects of business.	PO 5. Ability to lead themselves and others in the achievement of organisational goals, contributing effectively to team environment.
1	Strategic Management	Illustrate the use of PESTEL and SWOT as tools for strategic formulation.	50	53.33	Co Attained	2	3	1	2	1
		Compare the relationship between Ansoff matrix and grand strategy for strategic formulation.	50	53.33	Co Attained	1	1	3	2	1
		Describe Porter's Generic strategies and Value chain	50	53.33	Co Attained	3	2	1	2	1
		Illustrate SBU and McKinsey models for strategic coherence.	50	50	Co Attained	1	2	1	2	1
2	International Business	Demonstrate the Red-Blue-Purple Ocean strategy	50	50	Co Attained	1	1	2	1	2
		Evaluate cross cultural management and the cultural differences	50	70	Co Attained	3	3	1	3	1
		Compare EPRG Model and Country Analysis.	50	70	Co Attained	3	2	1	2	1
		Evaluate different approaches and consequences of culture and leader effectiveness.	50	70	Co Attained	3	2	1	2	1
3	Product and Brand Management	Analyze the concepts and examples related to investment decisions.	50	63.33	Co Attained	1	1	2	3	2
		Illustrate the impact of I-R model on subsidiary management.	50	63.33	Co Attained	3	3	1	2	1
		Evaluate Product Mix and SBU Strategies in multifactor mix.	50	63.33	Co Attained	3	3	2	3	3
		Compare Branded House Vs House of Brands and Corporate Brand.	50	70	Co Attained	3	3	1	2	2
4	Retail Management	Evaluate different approaches and consequences of Brand prism by Kapferer Model in Brand Anatomy.	50	70	Co Attained	3	3	2	3	3
		Analyze the concepts and examples of Brand Equity.	50	70	Co Attained	3	3	2	3	2
		Illustrate the role of managers in building Product and brand concepts.	50	70	Co Attained	2	2	1	3	3
		Compare Factors Influencing Retailing, Basic Retail Models.	50	70	Co Attained	3	3	1	1	1
5	Services Marketing	Analyze supply chains Networks, Demand Forecasting, sourcing & vendor selection in Inventory Management.	50	70	Co Attained	3	3	1	2	1
		Describe Huff Model, Radial studies, Gravity Models, & Drive-time.	50	56.67	Co Attained	2	2	1	2	3
		Illustrate the knowledge of in-store service, Visual Merchandising, Store-wise.	50	56.67	Co Attained	1	2	3	2	3
		Infer Need for control and availability of Resources and role in retail management.	50	56.67	Co Attained	3	3	1	3	2
		Illustrate the knowledge of CRM as a tool for customer satisfaction and retention.	50	46.67	Co Attained	3	3	1	3	2
		Compare the demand sensitive services for developing quantitative ability for decision making.	50	46.67	Co Attained	3	3	1	3	2
		Compare the demand sensitive services for developing quantitative ability for decision making.	50	46.67	Co Attained	3	3	1	3	2
		Describe the concept of Complaint handling , Service Failure & Service Recovery.	50	70	Co Attained	3	3	2	2	2
		Illustrate SERVQUAL model in various business scenarios.	50	70	Co Attained	3	3	3	2	2
		Classify the types of Consumer Behavior in Services and the reciprocating strategies.	50	70	Co Attained	1	1	2	3	2
		Evaluate effects of Gaps in service management	50	70	Co Attained	2	2	1	2	1
		Evaluate the sales management function and its process	50	70	Co Attained	2	3	3	3	2



6	Sales Management	Compare Selling skills, negotiation skills for services sales against physical sales.	50	70	Co Attained	1	1	3	3	2
		Evaluate different approaches and consequences of territory management and route planning.	50	76.67	Co Attained	3	2	2	3	3
		Analyze the concepts and examples related to forecasting techniques and trend analysis.	50	76.67	Co Attained	3	2	3	3	2
		Illustrate the role of sales managers in fields sales control and sales management.	50	76.67	Co Attained	3	3	2	3	3
7	Marketing Strategy	Compare the SWOT analysis and PARTS framework A+nd design of the demand landscape.	50	70	Co Attained	3	2	2	3	2
		Analyze Return on Marketing Investment; Market share and payback period; Net Promoter score.	50	70	Co Attained	3	2	2	3	2
		Describe product life cycle from pre-launch, pruning and withdrawal from the market.	50	50	Co Attained	3	2	2	3	2
		Illustrate the knowledge of Situation Analysis – 5C's analysis.	50	50	Co Attained	3	2	1	2	2
8	Consumer Behaviour	Illustrate Need for control and availability of Resources and Role in channel	50	50	Co Attained	2	2	1	1	2
		Apply Models of consumer behavior and their marketing implications: The economic model, Learning model.	50	50	Co Attained	2	3	1	2	1
		Use Maslow's hierarchy of needs and its relevance to consumer behavior and marketing strategy.	50	50	Co Attained	1	1	3	2	1
		Describe Zaltman metaphors to understand attitude towards Consumer.	50	70	Co Attained	3	2	1	2	1
9	Financial Markets and Institutions	Evaluate theory of Personality: FreudianTheory and Trait Theory.	50	70	Co Attained	1	2	1	2	1
		Analyze Diffusion of innovation process and Consumer Adoption of new products.	50	70	Co Attained	1	1	2	1	2
		Describe various concepts pertaining to Financial Markets and Financial Institutions	50	70	Co Attained	2	3	1	2	1
		Determine and Analyze the Appropriate Measures of Risk and Return for various Financial Instruments	50	53.33	Co Attained	1	1	3	2	1
10	Security Analysis and Portfolio Management	Evaluate the Role Symmetric Versus Asymmetric Information	50	53.33	Co Attained	3	2	1	2	1
		Apply the Mechanics and Regulation of Financial Securities Exchanges	50	50	Co Attained	1	1	2	1	2
		Determine the Value of Stocks, Bonds, and Securities	50	50	Co Attained	3	3	1	3	1
		Explain the role of RBI in the Indian Financial System	50	70	Co Attained	3	2	1	2	1
11	Financial Regulations	Understand the basic principles of Securities-Risk and return analysis.	50	70	Co Attained	3	2	1	2	1
		Compare Dow theory, Japanese candle stick patterns and chart patterns.	50	70	Co Attained	1	1	2	3	2
		Select Investment decision theory to identify timing, allocation, buy and hold.	50	63.33	Co Attained	3	3	1	2	1
		Describe Portfolio Management strategies and portfolio optimization.	50	63.33	Co Attained	3	3	2	3	3
12	Derivatives and Risk Management	Illustrate the knowledge of portfolio risk and return in studying Capital Market Theories.	50	63.33	Co Attained	3	3	1	2	2
		Illustrate the knowledge of financial regulations framework in global financial crisis.	50	70	Co Attained	3	3	2	3	3
		Compare the SEBI Regulations affecting financial statutory bodies.	50	70	Co Attained	3	3	2	3	2
		Describe the concept of IRDA, factors affecting the regulatory framework of IRDA and CCI.	50	70	Co Attained	2	2	1	3	3
13	Corporate Valuation And Merger & Acquisition	Illustrate the prevention of Money Laundering and its regulation.	50	70	Co Attained	3	3	1	1	1
		Classify Credit Rating Agencies Regulations	50	70	Co Attained	3	3	1	2	1
		Evaluate components of Bull call spread, Bear put spread, Ladder and Ladder ratio spreads.	50	70	Co Attained	2	2	1	2	3
		Compare Mechanics and Properties of Options and its Co-relation with underlying assets.	50	56.67	Co Attained	1	2	3	2	3
14	Strategic Management	Evaluate different approaches and consequences of commodity and interest rate futures.	50	56.67	Co Attained	3	3	1	3	2
		Analyze the concepts and examples related to Risk Management using Greeks Delta, Theta, Vega and Gamma risks of options.	50	56.67	Co Attained	3	3	1	3	2
		Illustrate Trading, Clearing and Settlement in Derivatives Markets.	50	46.67	Co Attained	3	3	1	3	2
		Compare the methods of valuation using cash flow, elements of risk and return.	50	46.67	Co Attained	3	3	1	2	1
15	Strategic Management	Analyze FCFF and FCFE to calculate the elements of risk.	50	46.67	Co Attained	3	3	2	2	2
		Describe Non-DCF valuation models and relative valuation model.	50	70	Co Attained	3	3	3	2	2
		Illustrate the knowledge of Mergers & Acquisitions for business restructuring the M & A process.	50	70	Co Attained	1	2	3	2	2
		Infer regulatory considerations, takeover code and pricing applications.	50	70	Co Attained	2	1	2	1	1



PO CO Attainment SEMESTER-III




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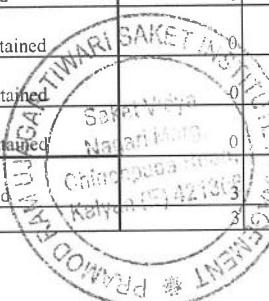

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PO- CO Attainment Sheet

Semester- II

Sr no.	Name of Course	CO	Target Level	Actual Attainment Level	Co Attained/ Not Attained	PO 1. Apply knowledge of Management theories and practices to solve business problems.	PO 2. Foster Analytical and critical thinking ability for data-based decision making.	PO 3. Ability to develop Value based Leadership quality.	PO 4. Ability to Understand, analyse and communicate global, economic, legal, and ethical aspects of business.	PO 5. Ability to lead themselves and others in the achievement of organisational goals, contributing effectively to team environment.
1	Marketing Management	Evaluate organizational theories and behaviours associated with decision making	50	53.33	Co Attained	3	3	2	1	1
		Compare Leadership Functions and analyze Leadership Behaviour pattern .	50	53.33	Co Attained	1	1	3	3	2
		Evaluate different approaches and consequences of crisis management.	50	53.33	Co Attained	1	1	2	1	3
		Analyze the concepts and examples related to strategic management.	50	50	Co Attained	1	1	3	3	3
		Illustrate the role of managers in building a network of relationships.	50	50	Co Attained	1	2	3	3	1
2	Financial Management	Illustrate the role of managers in building a network of relationships.	50	70	Co Attained	2	3	2	3	2
		Apply the concepts of corporate finance and Indian financial system.	50	70	Co Attained	3	3	2	2	2
		Use investment decision analysis for capital expenditure decision.	50	70	Co Attained	3	3	2	2	2
		Describe dividend policy and its impact on dividend payout ratio and retention ratio.	50	70	Co Attained	3	3	2	2	1
		Evaluate theory of capital structure and the impact of D/E ratio on EPS	50	63.33	Co Attained	3	3	2	3	1
		Analyze NPV and IRR techniques for capital expenditure decision.	50	63.33	Co Attained	3	3	2	3	2
3	Operation Research	Illustrate the working capital management to calculate the working capital requirements	50	63.33	Co Attained	3	3	2	2	2
		Illustrate the knowledge of game theory and its usage in competitive	50	70	Co Attained	3	2	1	2	1
		Compare the linear programming formulation affecting data envelopment analysis.	50	70	Co Attained	3	3	2	1	1
		Describe the concept of transportation problems affecting project management.	50	70	Co Attained	1	3	1	1	1
		Illustrate sensitivity analysis for applying in various business scenarios.	50	70	Co Attained	1	3	3	2	1
		Classify the types of queue system and its application in various working environment.	50	70	Co Attained	1	2	2	3	2
		Evaluate effects of project management techniques under risk and uncertainty.	50	70	Co Attained	3	3	1	1	2
4	Business Research Methods	Compare the Univariate and Bivariate analysis of Data with multiple category responses.	50	56.67	Co Attained	1	2	1	1	1
		Analyze criteria for good measurement for problem solving in research.	50	56.67	Co Attained	3	2	1	1	1
		Describe research problem and formulation of research hypotheses.	50	56.67	Co Attained	1	1	1	1	1
		Illustrate the knowledge of Primary and Secondary Data collection for proving the end results.	50	46.67	Co Not Attained	0	0	0	0	0
		Infer hypothesis testing results by using T-Test, Chi square test and Z test for research conclusion.	50	46.67	Co Not Attained	0	0	0	0	0
		Classify the types of randomized design in one way Anova and two ways Anova.	50	46.67	Co Not Attained	0	0	0	0	0
		Evaluate components and models of Human Resource Development for long term planning and growth.	60	70	Co Attained	2	3	2	2	3
		Compare strategies and goals related to the organizations human capital.		70		3	3	3	3	2



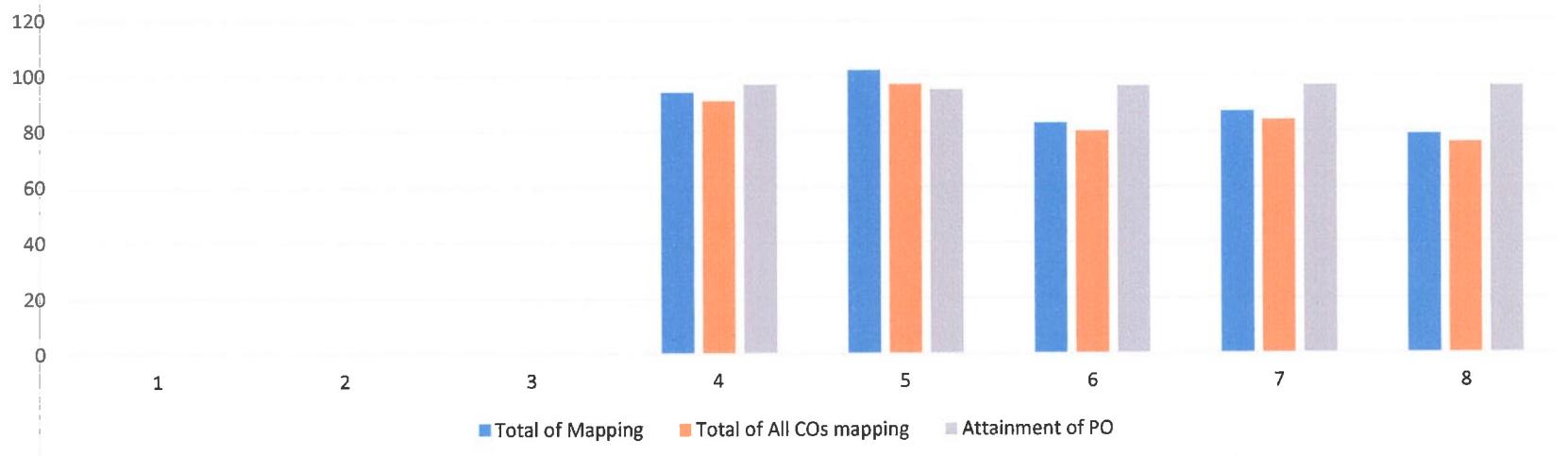
5	Human Resource Management	Evaluate different approaches and consequences of organizational practice change management change to	60	70	Co Attained	2	3	2	3	3	
		Analyze the concepts and examples related to performance appraisal systems.	60	70	Co Attained	3	3	3	2	3	
		Illustrate the role of human resource managers in motivating employees.	60	70	Co Attained	3	3	2			
		Analyze the Case Studies related to impacts of training and development on performance management.	60	70	Co Attained	2	2	3	3	3	
6	Cost & Management Accounting	Explain Concept and Techniques of Cost & Management Accounting	60	76.67	Co Attained	3	2	1	1	1	
		Determine Types of Costs and their Relevance in Decision Making	60	76.67	Co Attained	3	3	1	1	2	
		Apply various Methods of Costing and its Application	60	76.67	Co Attained	3	3	1	1	1	
		Explain Standard Costing and Variance Analysis	60	70	Co Attained	2	3	1	1	1	
		Describe Activity Based Costing & Activity Based Management	60	70	Co Attained	2	3	1	1	2	
7	Business Environment	Analyze the Internal and External Environment of a Business	50	50	Co Attained	1	1	2	3	2	
		Describe Regulatory Environment of Business	50	50	Co Attained	3	3	2	3	2	
		Analyze the Impact of Union Budget on Various Sectors	50	50	Co Attained						
		Compare the Opportunities and Challenges of Policies relating to LGP with reference to Business	50	50	Co Attained	2	3	2	2	3	
		Explain the concept of International Trade Programme MMS	50	50	Co Attained	3	2	2	3	3	
8	Entrepreneurship Management	Evaluate Legal framework for starting a business in India	60	70	Co Attained	2	2	3	2	3	
		Compare Indian family business with international entrepreneurship	60	70	Co Attained						
		Analyze the concepts and examples related to entrepreneur and entrepreneurship.	60	70	Co Attained	3	2	2	2	2	
		Illustrate the role of managers in building new ventures and start ups.	60	80	Co Attained	3	2	3	3	3	
						94	102	83	87	79	
						91	97	80	84	76	
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						Attainment of PO					



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PO CO Attainment SEMESTER-II




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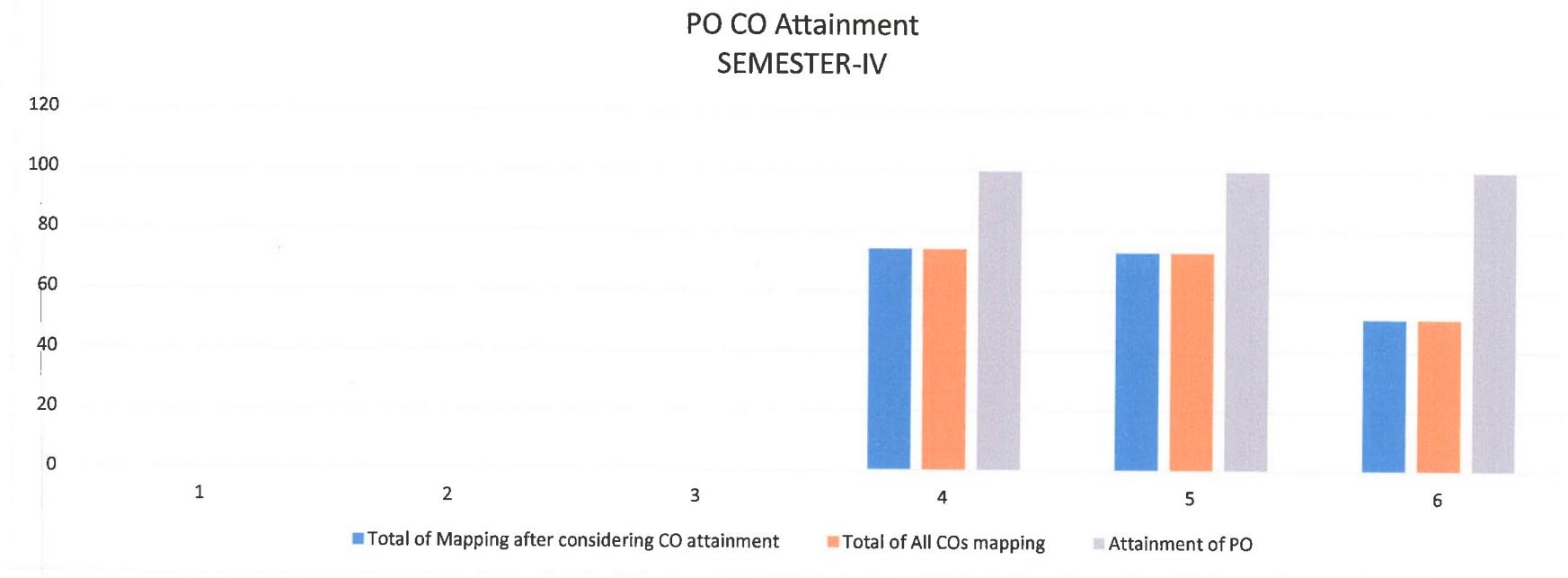
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Sr. No.	Name of Course	COs	PO- CO Attainment Sheet								
			Target Level	Actual Attainment Level	Co Attained/ Not Attained	POs					
						PO 1. Apply knowledge of Management theories and practices to solve business problems.	PO 2. Foster Analytical and critical thinking ability for data-based decision making.	PO 3. Ability to develop Value based Leadership quality.	PO 4. Ability to Understand, analyse and communicate global, economic, legal, and ethical aspects of business.	PO 5. Ability to lead themselves and others in the achievement of organisational goals, contributing effectively to team environment.	
1	Project Management	Evaluate Project Management Concepts and attributes of Project	50	53.33	Co Attained	2	3	1	2	1	
		Compare Average and Exponential smoothing methods with Techno-economic feasibility	50	53.33	Co Attained	1	1	3	2	1	
		Evaluate Time and cost estimates with AON and AOA Conventions for Budget estimates .	50	53.33	Co Attained	3	2	1	2	1	
		Analyze the concepts and examples related to project management.	50	50	Co Attained	1	2	1	2	1	
		Illustrate the concept of Project scheduling and Risk Management techniques.	50	50	Co Attained	1	1	2	1	2	
2	Integrated Marketing Communications	Explain Various Concepts of IMC	50	70	Co Attained	3	3	1	3	1	
		Compare Different Media for Advertising	50	70	Co Attained	3	2	1	2	1	
		Explain Reputation Management	50	70	Co Attained	3	2	1	2	1	
		Analyze Various Dynamics of Promotions	50	63.33	Co Attained	1	1	2	3	2	
		Apply Direct Marketing Tools and Techniques	50	63.33	Co Attained	3	3	1	2	1	
3	Commercial Banking	Determine/Analyze/assess Various Issues of Media Planning	50	63.33	Co Attained	3	3	2	3	3	
		Illustrate the basic schemes of deposit and credit, dangers of money laundering and usefulness	50	70	Co Attained	3	3	1	2	2	
		Compare types of credits – term loan and working capital and how	50	70	Co Attained	3	3	2	3	3	
		Describe concepts & fundamentals of Commercial Banking..	50	70	Co Attained	3	3	2	3	2	
		Illustrate the knowledge of Legal Aspects of Banking Negotiable	50	70	Co Attained	2	2	1	3	3	
4	OD and Change Management	Demonstrate the India's agrarian sector and regional rural banks priority sector.	50	70	Co Attained	3	3	1	1	1	
		Compare the Process of Change, Creativity & Innovation for Organizational Change.	50	70	Co Attained	3	3	1	2	1	
		Analyze The Balanced Score Card – Value Creation and Performance management.	50	56.67	Co Attained	2	2	1	2	3	
		Describe Approaches to OD Systems Approach and Action Research.	50	56.67	Co Attained	1	2	3	2	3	
		Illustrate the knowledge of Latest trends in OD and Change	50	56.67	Co Attained	3	3	1	3	2	
5	Operations Outsourcing & Offshoring	Infer OD Intervention theories and intervention models.	50	46.67	Co Attained	3	3	1	3	2	
		Describe the basic concepts, practices, and types of operation	50	46.67	Co Attained	3	3	1	2	1	
		Analyze the strategic rationale for outsourcing and its implications for organizational performance.	50	46.67	Co Attained	3	3	1	2	1	
		Assess criteria for selecting outsourcing partners and develop management strategies to maintain effective vendor relationships.	50	70	Co Attained	3	3	2	2	2	
		Identify and evaluate risks associated with outsourcing and propose strategies to mitigate these risks.	50	70	Co Attained	3	3	2	2	2	



	Conduct a cost-benefit analysis of outsourcing decisions and understand financial implications.	50	70	Co Attained	1	1	2	3	2
6	Students will be able to critically analyze the role of technological	50	70	Co Attained	2	2	1	2	1
	demonstrate effective management practices for IT resources, including hardware, software, and human capital.	50	70	Co Attained	2	3	3	3	2
	formulate strategies that align IT with business objectives to enhance organizational effectiveness.	50	70	Co Attained	1	1	3	3	2
	identify, assess, and develop mitigation strategies for risks	50	76.67	Co Attained	3	2	2	3	3
	apply change management principles to technology adoption and implementation within organizations.	50	76.67	Co Attained	3	2	3	3	2
	Total of Mapping after considering CO attainment				74	73	51	74	56
	Total of All COs mapping				74	73	51	74	56
	Attainment of PO				100	100	100	100	100





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